



# Pi Chi Omega

*The Professional Pest Management Fraternity*

Pi Chi Omega  
Board Meeting  
Conference Call  
March 8, 2019 at 10:00 am

**Members present:** Aaron Ashbrook, Dale Baker, Judy Black, Andrea Coron, Cassie Krejci, Tom Mueller, Glen Ramsey, Mark Sheperdigian, Cisse Spragins

**Members not present:** Eugene White, Stephanie Hill

**Guests present:** Kristin Coron, Desiree Straubinger

The meeting was called to order by President Dale Baker at 10:03 am.

Roll was called.

Scholarship: Desiree reported that a call for Scholarship Applications has gone out multiple times. The due date is March 15<sup>th</sup>. The committee has a call planned for the end of the month to review candidates and make selections. Staff reported we have 2 full complete applications, 2 that have provided LORs but no application yet, and 3 students that we have asked for sponsors but no applications yet.

Approval of board meeting minutes.

**A motion was made by Cassie Krejci (seconded by Mark Sheperdigian) to approve the minutes of the January 6, 2019 Pi Chi Omega Board Meeting with changes noted. The motion carried.**

Under Nominations, Bill Kolbe's name was misspelled.

**President Welcome and Report** – Dale Baker – thanks for joining everyone, we will be respectful of everyone's time but doing these calls keeps Pi Chi Omega on track, so be sure to comment on issues as they are discussed. Scholarship is the big thing going on right now. Tremendous turn out at Purdue Meeting – thanks to everyone who participated, great feed back about the Pi Chi Omega Avengers of Pest Control. Aaron noted that it was the most popular event at Purdue. Raised a good amount on the 50/50 which is good for the Scholarship Program.

**Executive Director Report** – Andrea Coron

New Member Nominations – Staff packaged 14 membership nominations for the membership committee to review. Once reviewed, those that are approved will be put up for a membership vote, electronically, at the end of the month.

Membership:

Active: 352

Long-standing:

Student:

We lost a number of longstanding members this quarter after receiving notice of retirements, illness, etc.



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Scholarship – We provided scholarship applications at Purdue and have distributed them via mailchimp and directly through email to professors. We have collected 2 applications; and received letters of recommendation for 2 other students – but not their applications yet. In addition, I have connected three students with PCO members to provide letters of support.

Pi Chi Omega News – is being developed now and should go out next Tuesday electronically. It will include last year's scholarship recipients' research reports.

NCPMA Raise the Bar - Craig Martelle and James Miller hosted a Raise the Bar at NCPMA at the end of January but reported less than great results.

## **Committee Reports**

**Awards Committee** – Karen Furguele – staff reported that the committee will be sending out a call for nominations and include an application in the newsletter. Dale also thanked the committee for their last-minute work to get Gary Bennett's award reviewed and approved so quickly.

**Bylaws Committee** – Eric Smith – no report

**Finance Committee – Cisse Spragins** – As Cisse received the financials last-minute, staff presented the financials as of March 7, 2019 as follows:

### **Current Financials as of March 7, 2019**

**Current Balance Sheet** – Current – as of January 2, 2019 Pi Chi Omega's assets stand at \$274,875.57, compared to \$220,878.24 on January 2, 2018, representing a nearly 20% increase.

Designated Scholarship Funds – funds that have been designated to be used only for scholarships - can be seen under Temp. Restricted Net Assets on the Balance Sheet and stand at \$200,347.78 (as of January 31, 2019 Investment Account Statement Balances).

**Current Profit & Loss Budget vs. Actual** – Pi Chi Omega's Income/Expense currently stands at a positive \$4,471.25 (prior to the Other Income/Expenses from investments), outperforming our anticipated Income/Expense budget of \$-242.50.

## **Taxes**

The Pi Chi Omega tax return is still in the review process with Kane, Mitchell & Co., LLC. Staff touched base with the accountant to make sure there weren't any issues with the return and we were assured that it just hadn't been reviewed and they didn't expect any hold up to getting them submitted on time.

Shep asked about the Liabilities & Equity at the bottom of the Balance Sheet. Other Board members indicated they didn't know the purpose of that section either. Staff explained the components and that they were supposed to match the Total Assets. Andrea offered to send the Board a video on understanding a balance sheet.

**Motion was made by Cassie Krejci (seconded by Judy Black) to approve the financials as presented by the Staff. The motion carried.**



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**Marketing & Website Committee** – Dale Baker – Dale noted that he'd still like to build the calendar and recognize members on their anniversary date. Staff reported that after checking with Membee, neither can be automated.

The Board discussed switching up bowling and hospitality suite. Dale has the Pi Chi Omega pull-up banner – they are inexpensive to make if anyone wants one or Dale would be glad to mail the existing banner to anyone who needs it.

Dale mentioned that the president's letter in the current issue of the newsletter will focus on those who serve, and it comes from the heart so please take a look.

**Membership Committee** – Dennis Judy – Glen indicated that the committee received a big packet of nominations for review and the committee will be giving Dennis their feedback. There are 14 pending nominations. Once approved by the committee they will be put before the membership for a vote.

**Nominations Committee** – Judy Black – No report

**PCO Gives Back** – Tom Mueller – Tom gave a recap from Purdue. We came up with potential committee members during the Purdue meeting and threw around some ideas about how Pi Chi Omega could give back to the industry/community, which included pairing with a grad student working in the urban structural pest management field and mentoring them or providing advice. Tom has reached out to everyone who were suggested and has confirmed his committee will include Dale, Aaron, Glen and Dini Miller. Tom tried to set up a meeting, but the 3 proffered dates didn't work so he will try again to set a meeting date.

**Scholarship Committee** – Desiree Straubinger – reported earlier in meeting

**Ad-hoc Committee** – Judy reported that it was confirmed that the Board of Directors can appoint a member to a vacated Board position. The change was made to the document. If people feel comfortable voting today, great. If Board members need more time we can put off until the next meeting. She would like to have this settled and in place before Pest World.

Shep noted there seems to be some confusion over whether Purdue is optional or not. Discussion continued. Shep suggested that the Board meeting mandatory attendance needs to be clear and not ambiguous and that the requirement for 25% of meetings would mean you could conceivably miss one meeting and be removed from Board. Suggestion was made to change to 2 consecutive meetings. The sections Commitment and Responsibilities seem too similar – suggestion to make it one section instead of two or name first section Expectations instead of Commitment.

The document will be reviewed once more then presented for a vote at the next meeting. Attendance, engagement and being respectful and loyal to the decisions of the Board were covered in this document. Andrea and Judy will work more closely on this and run it by Shep before sending to the Board.

Membership Privacy and Record Sharing Policies – Shep said he understands what is trying to be communicated but it isn't clear. "This list will not be used for mass contact people regarding a personal agenda item" Shep asked if the list can be used by anyone or must be "Approved by the



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Board". Clarification that only members can use the member list but need approval to use it first. Staff recommended keeping first, second and fourth paragraph and omitting the third paragraph.

Cisse commented on the logo- if we actually want to claim that our logo is a trademark it isn't indicated anywhere that we recommended using common law trademark TM notation with a statement beneath that Pi Chi Omega uses the logo as a trademark.

Shep asked in the final paragraph about use of logo are 3 separate things that would disqualify you or are they or are they mutually exclusive, 3 separate things – staff clarified that they are 3 separate things. And that individual or company indicates that the use could be pulled for the company, but the member would still be entitled to use the mark. Shep thought it was a bit unclear.

Judy and Andrea will work on this document and put it before the Board. Dale thanked Judy for all her work on these two important documents.

## **Old Business – None**

## **New Business**

Dale asked Aaron if he had any report as a wrap up after Purdue and to talk about a group of students at Purdue who have reached out to Pi Chi Omega.

The Thomas Say Foundation – undergrad entomology students have been in contact with Aaron and Dale and are interested in learning more about Pi Chi Omega and possibly having members join. They do outreach and insect education to the community. Aaron is expecting to hear back from the president and will be making a presentation to the group and take nomination forms. Staff asked Aaron to write a newsletter article about what he learns about the group. Thomas Say was the "father of entomology".

The Avengers of Pest Control got great reviews. Aaron was thinking as a recruiting event, we could give everyone a door prize ticket to win an item and then have people come to the booth to see who wins and draw people in. At the Raise the Bar event, raffle something off instead of buying a bunch of drinks for people. Dale suggested putting this together for Pest World.

Dale asked about the informal interviews for the open endowed seat. There are 3 candidates that have been identified that the department invited to give seminars. These presentations allowed the department to get familiar with the candidates that they are looking at before they move forward with the formal process of hiring.

Todd Sawyer with Orkin reached out to Pi Chi Omega about raising money for the Pi Chi Omega scholarship fund in Austin Frishman's name. Dale let him know the perpetual scholarship has been created and that funds raised previously have been rolled back into the general fund. Dale let him know we'd welcome the donation of funds in Frishman's name, but that the previous fundraiser had been closed.



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Two Board members mentioned positions that are open within their companies. Dale recommended selling ads on the Pi Chi Omega website for open positions, Cisse also recommended sending an email with the posting. Dale suggested a Facebook page as well. Problem would be that anyone could then post their job announcement on the website. Cassie suggested creating a link to the website that would direct people to seek out details there.

The next Board meeting will be held May 10<sup>th</sup> at 10:00 am Eastern.

**A motion was made by Cassie Krejci, seconded by Cisse Spragins, to adjourn the meeting at 11:50 am.**