

Pi Chi Omega  
Board Meeting  
Conference Call  
December 14, 2018 at 11:00 am

**Members present:** Aaron Ashbrook, Dale Baker, Judy Black, Andrea Coron, Stephanie Hill, Tom Mueller, Glen Ramsey, Mark Sheperdigian, Cisse Spragins, Eugene White

**Members not present:** Cassie Krejci

**Guests present:** Kristin Coron, Karen Furgiuele, Desiree Straubinger  
The meeting was called to order by President Dale Baker at 11:06 am.

Roll was called.

Approval of board meeting minutes.

**A motion was made by Mark Sheperdigian (seconded by Glen Ramsey) to approve the minutes of the October 22, 2018 Pi Chi Omega Board Meeting. The motion carried.**

**President Welcome and Report** –Dale Baker: Dale reported that Pest World was a great event for Pi Chi Omega; we had great activity at the booth, the Raise the Bar was hugely successful and resulted in double-digit nomination forms. The membership meeting had a fantastic, possibly record-breaking attendance and Dale was thrilled to present awards to four deserving members! Dale's goal for this meeting is to nail down Purdue events and build some momentum and buzz about Pi Chi Omega at Purdue as well as to address some new business that was referred by Dr. Austin Frishman at the membership meeting.

**Executive Director Report** – Andrea Coron

Pest World wrap up—Staff has spent time following up with contacts made at Pest World, consolidating nomination forms and following up on the members recommended for forfeiture.

Membership—Invoices have been emailed to all members who still owe their dues and hard copies will be mailed. There are about 109 open invoices.

Newsletter—The December 2018 issue of Pi Chi Omega News has been created and will be printed for distribution at the Purdue Pest Management Conference.

Purdue Pest Management Conference—Staff has worked to set up the meeting space needs for the board meeting and membership meetings, have ordered booth supplies, and have worked to define the Avengers session being led primarily by Pi Chi Omega members. Staff has also secured the bowling alley for the Pi Chi Omega Rolling Stones event. Promotion is now in full

swing since the details are now all confirmed.

North Carolina Pest Management Association 2019 Technician School-Staff has worked with James Miller and Craig Martelle to organize a Raise the Bar event during the conference. Both Trece and JT Eaton have put up \$300 to cover the complimentary drinks. Craig will be promoting Pi Chi Omega at the JT Eaton booth on the exhibit floor.

### **Committee Reports**

**Awards Committee**-Karen Furgiuele- Call for nominations for awards will be distributed in early 2019 and the committee will review and make selections to present at Pest World 2019.

**Bylaws Committee**-Eric Smith-No report

**Finance Committee-Cisse Spragins**-Cisse presented the financials as of December 11, 2018 as follows:

**Current Balance Sheet**-Current: As of December 11, 2018 Pi Chi Omega's assets stand at \$272,368.76, compared to \$223,796.79 on December 11, 2017, representing a 21% increase. Designated Scholarship Funds-Funds that have been designated to be used only for scholarships. Can be seen under Temp. Restricted Net Assets on the Balance Sheet and stand at \$201,204.25 (as of October 31, 2018 Investment Account Statement Balances).

Funds previously listed under Current Assets, United Bank, General PCO Contributions in the amount of \$73,149.27 have been withdrawn and deposited into the Other Assets, Wintrust Open End Mutual Fund, Wintrust Libertyville B&T account until the funds are purchased.

**Current Profit & Loss Budget vs. Actual**-Pi Chi Omega's Income/Expense currently stands at a positive \$8,541.76 (prior to the Other Income/Expenses from investments), outperforming our anticipated Income/Expense budget of \$-242.50. As we approach the halfway point of our fiscal year, we are on track to meet, or exceed the projected budget. On the income side of the report, we are at 49% of what we budgeted to realize, and on the expense side we are at 29% of what we budgeted to realize. We still have some income (\$500 sponsorship of membership meeting) and some expenses (Pest World travel/booth expenses) to realize.

### **Taxes**

I have recommended that Pi Chi Omega retain the services of Kane, Mitchell & Co., LLC to prepare the organization's tax filing. A significant cost savings will be realized by using this firm, who also acts as the accountant for UPFDA. Staff has provided Debbie Neal, our designated accountant at Kane with all requested accounting records and documentation. An extension was filed in order to allow time to prepare and file the taxes in a timely manner.

**Motion was made by Mark Sheperdigian (seconded by Judy Black) to approve the financials as presented by the Treasurer. The motion carried.**

**Marketing & Website Committee**-Dale Baker-Dale would really like to build the calendar full of events that Board members are attending and encourage members to meet up. Judy recommended adding Smoky Mountain, Eastern Conference, and Texas A&M to our calendar

and hitting members up on our social media to see who will be at each meeting. Dale asked that we keep website updated with new minutes, newsletters and announcements.

Pest World Pest ID was a huge success and loved the idea of doing Rodents next year-the Pi Chi Omega Bobby Corrigan Rodent Challenge for 2019!

**Membership Committee**-Dennis Judy-Andrea reported that while we were at Pest World, we took video letters of recommendation and accepted nomination forms during the Raise the Bar event. We also picked up some members who were recommended for forfeiture and some who were past due by more than a year.

**Nominations Committee**-Judy Black-Judy reported that she has had two individuals volunteer to run for the Treasurer position next year: Shannon Sked and Chele Hartzler. Judy is looking for someone to step into President-Elect. She will be discussing the possibility with current members. She'd like the nominating committee to have a full slate of potential nominees (at least 2 candidates for open positions) to consider. Tom mentioned he'd be interested in finding a role to serve in. Andrea confirmed that Board members can't serve on the nominating committee, but Dale and Judy commented there are several committees Tom could serve on.

**Scholarship Committee**-Desiree Straubinger-No report; however, Andrea commented that the current newsletter references the scholarship application being available and highlights previous scholarship recipients. Dale asked if we do a press release to the trade rags regarding scholarships. Andrea confirmed that we do and that a press release is distributed during the first part of the year. Staff shared information about the scholarship fundraiser drive that is also included in the newsletter.

**Ad-hoc Committee**-Brittany-No report

**Old Business**-None

### **New Business**

1. Purdue Endowed Chair in Urban Entomology-The board acknowledged Dr. Austin Frishman's request for Pi Chi Omega to spread the word about the open endowed chair at Purdue. Judy mentioned that she has gotten a communication from David Mueller about the issue and that his email included a contact at Purdue to whom our members, who were so inclined, could provide their input regarding the issue. Judy recommended publicizing David's summary of the situation and sharing it in our newsletter and electronic communications and including the contact person's email for our members to reach out to. Staff will ask Dr. Miller for use of the article she penned on the state of urban studies at universities and will dovetail that with David Mueller's summary of the Osmun Endowed Chair.
2. Heifer International-Shep is a Heifer International fan and contributes to them personally. He indicated that they have the bug connection with the beehive project, but that overall the program doesn't match Pi Chi Omega's vision or

mission. Judy suggested, that again like the Endowed Seat issue, we put information out to members about the opportunity to donate to the Heifer program rather than it being a program driven by Pi Chi Omega. Staff recommended inviting Austin to pen an article about Heifer International Project that encourages members to look into the organization and make a personal decision to support it, or not. Dale summarized that while Pi Chi Omega doesn't feel that the program is something that aligns with our mission/vision we would be happy to promote it on Dr. Frishman's behalf.

3. Dale would like to consider developing a project of some sort that is more aligned with our mission that gives back to our industry and/or members. Judy wondered if at Pest World after our membership meeting, members could participate in an activity that wasn't necessarily money related but rather a service/support related giving project such as a blood drive but not necessarily something that involved. Maybe we volunteer our time after the membership meeting to box up food or something to give to the local shelter or food pantry. Glen mentioned the NPMA Give Back event held during Pest World and suggested that Pi Chi Omega members could participate in force in that event, rather than developing something new. Dale said there are many great options and would like a committee to work on this issue. Judy suggested an ad-hoc committee could be charged to explore options for a non-monetary give back project. Dale Baker declared the establishment of an ad-hoc committee that will research a give back project that aligns with our mission and vision and assigned Tom Mueller as the chair of that committee. Tom enthusiastically accepted the charge.

Dale outlined the events being held at the Purdue Pest Management Conference as follows:

Sunday, January 6<sup>th</sup> from 3:00 – 6:00 pm – Pi Chi Omega Board Meeting, PMU 256

Sunday, January 6<sup>th</sup> at 7:00 pm - Pi Chi Omega Bowling Stones event at the Union Rack n Roll. A pizza dinner, bowling, shoes and a stone (ball) are included in the admission fee of \$30.

Monday, January 7<sup>th</sup> from 9:00 – 11:00 pm - Pi Chi Omega Hospitality – bring a non-member by for a drink and introduce them to other engaging Pi Chi Omega members! Suite to be announced.

Tuesday, January 8<sup>th</sup> from 5:30 – 7:30 - Pi Chi Omega Membership Meeting Purdue 2019 - Cost of dinner and the event is \$35.

50/50 raffle-The board agreed to conduct a 50/50 raffle at Purdue to raise money to support the scholarship fund. Board members will assist in selling tickets. The suggestion was made to add a special offer for an arm length of tickets for XX dollars. Judy said she'd get details about the Canadian Wingspan option for purchasing tickets. Gift cards for consolation prizes will be donated by JT Eaton. Another suggestion was to raffle the Avenger shirts off or make them part of the 50/50 fundraiser prizes.

**A motion was made by Mark Sheperdigian, seconded by Judy Black, to adjourn the meeting at 12:14 pm.**