



# Pi Chi Omega

*The Professional Pest Management Fraternity*

Pi Chi Omega  
Membership Meeting  
Pest World, Swan and Dolphin  
October 23, 2018 at 10:00 am

**Members present:** Roll was established through sign-in sheet.

**Guests present:** Daniel Dye, David Long, M'Lissa Ponder, Danielle Wallace, JoAnna Yin

The meeting was called to order by President Dale Baker at 10:19 am.

Approval of membership meeting minutes.

**A motion was made by Cassie Krejci (seconded by Dennis Judy) to approve the minutes of the January 9, 2018 Pi Chi Omega Membership Meeting. The motion carried.**

**President Welcome and Report** – Welcome to Pest World! Dale reviewed our efforts to continue one of our strategic activities of networking or connecting Pi Chi Omega through increased Pi Chi Omega Raise the Bar Events and informal socials, implementation of regular Board Meetings, a new Association Management System (AMS) called Membee, and amped up fun factor at PestWorld. The Pest World events were outlined, and Dale asked Stephanie Hill to review the Ultimate Insect ID Challenge with members. Dale encouraged members to attend the Raise the Bar social on Thursday where we will sell 50/50 tickets for a scholarship fundraiser and invite perspective members to join.

Dale also recognized the members who stepped up to sponsor events and help defray the expenses related to being at Pest World. Those sponsors were Trece, JT Eaton, McCloud Services, MGK, and Rockwell Labs.

## **Committee Reports**

**Finance Committee – Cisse Spragins** – Cisse presented the financials as of June 30, 2018 as follows:

Year End Balance Sheet – Assets stood at \$269,547.21, a 28% increase over previous year

Year End Profit & Loss Budget vs. Actual – ended with a net positive \$52,454.82 income over expenses, which far exceeded our budgeted year end income/expense of -\$9,447.50.

Health of Scholarship Fund – We've seen nearly a 50% increase over previous year. For at least 4 years we have paid \$9000 scholarships out of annual contributions without dipping into reserves.

Investment Performance – We have been invested with Wintrust for 1.52 years with an average annualized return of 9.19%. We are on track to meet the expected 7% average annual returns over a three-year period.

**Motion was made by Deni Nauman (seconded by Cassie Krejci) to approve the financials as presented by the Treasurer. The motion carried.**



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**Awards Committee** – Karen Furgiuele reported the committee reviewed previous awards given by Pi Chi Omega and narrowed the current awards to three: the Award of Achievement, the Generosity Award and the Publications of Professional Services. The committee further outlined policies for nominations and for a selection process. A Call for Nominations form was created and distributed in September. Nominations were received, and a selection committee decided on 4 recipients this year, one for the Award of Achievement, 2 for the Generosity Award and 1 for the Publications of Professional Services. Awards will be presented at the end of this meeting.

**Marketing & Website Committee** – Dale shared that we continue to get good feedback about the website redesign and that he'd really like to encourage the Board and members to utilize the calendar. Staff will enter events onto the calendar where members will be attending, and Pi Chi Omega will help organize Pi Chi Omega Meet-ups or Raise the Bar events.

Cassie reported that she put Pi Chi Omega Pest World events, including the Board and Membership meetings, Pi Chi Omega's sponsorship of Bobby Corrigan's session and the Ultimate Pest ID Game. She will also send out Tweets and posts on Pi Chi Omega's social media sites during Pest World.

**Membership Committee** – Dennis Judy thanked his committee composed of Gregg Baumann, Brittney Campbell, Glen Ramsey, Tom Mueller and Lyndsey Gallagher for their work on reviewing and approving membership nominations. Last year the committee also worked through the membership category restructuring that simplified our members categories and made our organization stronger as every category holds equal weight within the organization. The dues increase was also implemented in 2018. Both proposed changes were fully vetted by the membership at meetings and through online surveys and webinars. The new structure and dues rates went into effect for the 2018-2019 membership year and we have received positive reviews.

The committee has reviewed and submits the following nominees for the membership's approval: M'lissa Ponder of ABC Home and Commercial Services, Danielle Wallace, of MGK South Central Territory, Kim Geissel of A P & G Co, Inc. and Robert Ostrop of HomeTeam Pest Defense.

**Motion was made by Cassie Krejci (seconded by Glen Ramsey) to approve the nominations as presented by the Membership Committee. The motion carried.**

Sadly, the membership committee recommended the forfeiture of 14 memberships. These members are more than two years in arrears on dues and despite attempts to contact them have been unreachable. The committee would like to recommend that members review the list and if they see any of these members at Pest World have them come by the booth to get reinstated. All of these members will have a 30-day grace period to renew their membership.

- Dr. William J. Lawrence, Jr. BCE
- Eric S. Paysen
- Erin J. Monteagudo-Martinez
- Fabio Paes
- Greg D. Crosslin
- Janice Cicchetti
- Kenneth J. Fuson
- Michael A. Deutsch
- Nancy L. McLean-Cooper
- Raj K. Saran, Ph.D., MBA
- Shane L. Hill
- Thomas E. Nishimura
- Tony Hughes
- Melissa M. Gaver-Wainwright



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**Motion was made by Cassie Krejci (seconded by Stephanie Hill) to accept the Membership Committee's recommendation to forfeit the memberships as presented.**

Dennis encouraged members to recruit new nominees during Pest World.

**Scholarship Committee** – Desiree Straubinger shared with the membership that the 2019 scholarship applications will be distributed at Pest World. She reviewed the four scholarship recipients who were awarded Pi Chi Omega scholarships in 2018 as follows.

- \$3,000 Osmond Scholarship awarded to Joan King, Texas A & M
- \$2,000 Founder's Endowment Scholarship awarded to Fabian List, Texas A & M
- \$2,000 Dr. Austin Frishman Scholarship awarded to Patryk Tomaszewicz, Texas A & M
- \$2,000 Alain VanRyckeghem awarded to Johnalyn Gordon, University of Florida

The committee will be discussing ideas for new/revisions to scholarship programs that came out of the strategic planning meeting.

**Nominations Committee** – Judy Black – Judy shared that she'd like to talk to the membership about the nomination committee work this year and next year.

This year there are two Board seats open. Judy recruited James Miller and Dan Baldwin to serve on the nomination committee. The nominating committee puts forth the following two candidates as the Slate of Nominations to fill these two seats:

- Cassie Krejci, seeking re-election
- Tom Mueller, seeking his first term on the Board

Because of the Bylaws requirement that no person serving on the nomination committee can serve again for the next three years, Judy is actively recruiting new members to serve on the nominating committee next year. She also noted that we would be looking to fill key leadership positions and encouraged members to think about getting involved on the Board.

Judy continued with the election process by inviting the two candidates to address the membership. She then called for any write in candidates to be made from the floor.

**Motion was made by Dennis Judy (seconded by Kim Kelley Tunis) to close the call for write in candidates as none were presented.**

**Motion was made by Cisse Spraggins (seconded by Doug Seeman) to confirm the two candidates as presented by the nomination Committee, Cassie Krejci and Tom Mueller, to fill the two open Director seats by acclamation.**

After the election was closed, Dale introduced the current Board of Directors as follows:



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**President:** Dale Baker, JT Eaton

**Immediate Past President:** Judy Black,  
Rentokil

**President-elect:** Mark "Shep" Sheperdigian,  
Rose Pest Solutions

**Secretary:** Gene White, Rentokil

**Treasurer:** Cisse Spragins, Ph.D., Rockwell  
Labs Ltd

**Directors:**

Stephanie Hill, HomeTeam Pest Defense  
Glen Ramsey, BCE, Rollins Support Center  
Cassie Krejci, MGK  
Tom Mueller, Insects Limited

Dale reviewed the mission, vision and strategic activities of Pi Chi Omega and shared information about events to be held at the Purdue Pest Management Conference and called for members to participate and perhaps even consider sponsoring an event during the meeting!

## Old Business

None

## New Business

Dr. Austin Frishman addressed the membership and indicated that it was good to see new life in the Association. He also noted he appreciated the perpetual scholarship being made in his name.

At Dave Mueller's request, he wanted to ask that information be shared with the industry and Pi Chi Omega membership that the Endowed John Osmun Position is available at Purdue, but not filled. He encouraged the industry to seek out candidates for the position.

Dr. Frishman also expressed an interest in seeing Pi Chi Omega's support of the Honey Bee Project within Heifer International resurrected.

Craig Martelle indicated that the North Carolina Association will be holding a winter meeting in January and felt like it would be a great opportunity for a Pi Chi Omega meet-up and to recruit new members. Dale committed sponsorship funds to host a Raise the Bar event and suggested that Craig set up the Pi Chi Omega pop-up stand at the JT Eaton booth and distribute Pi Chi Omega information.

**A motion was made by Cassie Krejci, seconded by Kim Kelley-Tunis, to adjourn the meeting at 11:25 am.**