



Pi Chi Omega

The Professional Pest Management Fraternity

**Pi Chi Omega
Membership Meeting
PestWorld 2016, Seattle, WA
October 18, 2016**

Members Present: There were 32 members present.

Meeting called to order at 10:05 am by Judy Black.

The minutes from the membership meeting held on January 12, 2016 at the Purdue Pest Management Conference were presented.

A motion was made by Dale Baker (seconded by Kim Kelley-Tunnis) to approve the minutes from the January 12, 2016 Membership Meeting. The motion carried.

President's Report:

Judy welcomed everyone to the meeting and thanked them for being members of Pi Chi Omega. She noted the two main meetings Pi Chi Omega holds each year at Pest World and Purdue, but discussed plans to hold informal Pi Chi Omega Frat Chats, or meet ups at other industry events throughout the year to build our affiliation. Our first social at PestWorld will be held at our booth at 4:15 on Thursday, October 19th.

Judy also discussed accomplishments made by the Board since the last Pest World membership meeting, including a bylaw change that allows Associate members to vote. She noted that almost ½ of our members are associate members, many of who serve on the Board or other capacities, without a vote. The recommended bylaw change was accomplished at the Purdue meeting last January. Judy recognized Eric Smith's work as Bylaw Chairman for his efforts.

Judy also noted the hard work accomplished by the membership committee who are recommending 14 new members to approve at today's meeting. Judy thanked Dennis Judy and his full committee for their hard work in organizing, reviewing and recommending nominees.

The Board has contracted with Heather Gooch to produce the Pi Chi Omega 50 Year Anniversary Book. Many people have poured their time, hearts and souls into outlining this book and accumulating material to create it over the years. The Board is looking to Heather to compile this information in an orderly, publishable manner that will serve to document the long history and impact Pi Chi Omega has had on the pest management history. Judy also noted that Pi Chi Omega is seeking sponsorship to assist with the development costs of the book and staff distributed sponsorship opportunity forms. Judy thanked Heather for her work and Dale Baker for spearheading the fundraising effort.

Judy also recognized the work conducted by the Finance Committee led by Tom Wright. She affirmed that the accounting books are in good order, taxes have been completed, Insurance policies have been secured to protect the Board and organization, an investment advisor has been selected and an investment strategy has been developed. Tom's committee, including David Fincannon and Larry Hanks, has also researched options for changing Pi Chi Omega's tax exempt structure that would allow contributions to be tax deductible. Judy reiterated and affirmed that our current structure as a 501(c)(7) recognized Pi Chi Omega as a social organization, and as such is not a charitable organization and contributions and dues are not tax deductible on individual tax returns.



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Judy outlined future work that the Board will be conducting, to include holding a strategic planning meeting that will look out 5 – 10 years and plan what Pi Chi Omega will look like, how we will be relevant to our members and the industry and how we will keep our members engaged. Judy also recognized Tom Wright's invaluable service as treasurer, but noted that he did commit to just one two-year term, so Pi Chi Omega will be looking to fill that Board seat in October 2017.

Judy also bragged on our Pi Chi Omega members being recognized at the Hall of Fame. All four inductees are members of Pi Chi Omega, Vern Toblan, Dr. Vernard Lewis, Dick Sameth, Larry Trelevan. She also recognized Crown Syngenta Leadership Award recipients Dennis Judy and Tom Myers, both who serve on the Pi Chi Omega Board.

Executive Director's Report:

After working with Pi Chi Omega for a little more than a year now, the executive staff feels like the organization has accomplished a lot in terms of reconnecting with our members, creating a financial structure for Pi Chi Omega and resurrecting the aims of the organization. While we have drawn the organization together – the next step is to take a strategic look at where Pi Chi Omega's immediate and more distant future will take us.

Finances – Tom Wright, Pi Chi Omega's Treasurer will provide a detailed account of the activities conducted in the financial arena – including working with legal counsel, professional accounting adviser, as well as a financial adviser.

Newsletter- This year we published three newsletters in January, May and October, with one more due out at the end of December. We are pleased to be getting more submissions of articles from members. If you have an article, or an idea for an article, please talk to Kristin or myself about insertion deadlines.

Scholarship – Working with the scholarship committee, the scholarship application was revamped and distributed for a March application submission deadline. Ten complete and eligible applications were received. The scholarship committee chose 4 students to receive a total of \$9,000 in scholarships. We issued letters of agreement with each recipient and distributed the checks. We revised the scholarship application for 2017, and have copies available here to distribute.

Membership - Our current membership stands at 369, up from 334 at our January membership meeting. This represents 212 Active, 117 Associate, 29 Retired, 5 Honorary or Lifetime, and 6 Student members. Of these, we still have 113 open invoices – many of which we anticipate receiving payments for here at PestWorld.

Treasurer's Report:

Presentation of Financial Year End Reports:

2015 2016 Year End Balance Sheet: the year-end balance stood at \$199,800.35. The current Balance sheet stands at \$209,281.92.

2015 2016 Year End Profit & Loss vs Budget: Pi Chi Omega had budgeted a net loss of approximately \$14,800, but only realized a net loss of \$2,090.71. A good deal of money had been budgeted for possible legal and accounting expenses. However, with most of the administrative work being accomplished by the Executive Staff, the professional services were mostly used for advisory consulting which limited the related expenses. The effort to solidify our membership rolls also reduced the realized loss substantially. At year-end 2015, our realized total dues



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income was \$8,990, but as this year-end report shows our total dues income at the end of 2016 was \$13,670. Overall, we exceeded our budgeted total income, and spent less in total expenses than we had budgeted.

A motion was made by Gene White (seconded by Cassie Krejci) to accept the financial report as presented. The motion carried.

Membership- Dennis reported that the Board approved the following 14 member nominations to be accepted by

the membership:

Student

Julius Eason
Hannah Quellhorst
Aaron Ashbrook
Kabita Kharel

Active

Ameya Gondhalekar
Michael Bentley

Travis Gates, BCE
Cassie Krejci
Nancy Troyano

Associate A

James Miller
Jerry O'Hara
David Outhous
Charles Tindol
Bryan Vaughan

A motion was made by Dennis Judy (seconded by Eric Smith) to approve the 14 nominations as presented by the Board and membership committee. The motion carried.

Dennis also shared with the membership two very special nominations for honorary memberships for Emile Pappas – nominated by David Fincannon and Norm Goldenberg – nominated by Dale Baker.

A motion was made by Dale Baker (seconded by David Fincannon) to approve the honorary membership of Emile Pappas and Norm Goldenberg. The motion carried.

The Membership Committee recommended for forfeiture a list of 65 members who the Executive Staff had been reaching out to since Aug. 2015 with no reply. These delinquent members will be mailed a letter and given 30 days to pay dues to reinstate their good standing before being de-activated. After that point, they will need to go through the nomination process if they would like to rejoin.

A motion was made by Kim Kelly-Tunis (seconded by Glen Ramsey) to follow the process outlined about to deactivate the 65 delinquent members. The motion carried.

Finally, Dennis thanked his committed members: Greg Baumann, Bennett Jordan and Larry Hanks for working hard this year, and reminded members that the nomination process is not difficult. Each member should nominate just one other prospective member!

Scholarship Committee – Stephanie Hill, Chair, would like each member to help promote our scholarship program. We have 4 great scholarship recipients this year: Brittany Campbell, Michael Fisher, Angela Sierras and Johnalyn Gordon. Stephanie thanked her committee and encourage any member wanting to participate to call her.

Nominating Committee – Kim Kelly-Tunis, chair, shared that there are two director positions open for the Board of Directors. Mark Sheperdigian and Dennis Judy are the directors up for re-election. In addition, Marie Knox with



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Control Solutions has been nominated. Kim opened the floor to nominations and received one for Cassie Krejci with PolyGuard.

A motion was made by Gene White (seconded by Shep) to close nominations and conduct the elections. The motion carried.

Kim asked each of the four nominees to say a few words. After each had introduced themselves, Kim asked each eligible member to complete the paper ballot and hand it in.

All ballots were received and counted, the election results were announced with our two new board members being Marie Knox and Cassie Krejci.

Old Business – The 50 Year Book is progressing with Chapter One in review. A sponsorship flyer has been developed and is being distributed here and through e-mail.

New Business – Pi Chi Omega will be embarking on a strategic planning process to set the course for the coming years. One thing that we will be exploring in that process is the tax status of the organization. Judy Black opened the floor to members to share their ideas for what Pi Chi Omega should be doing. The membership shared the following ideas:

More communications to universities so that the scholarship information has broader reach, with an effort made to get the information directly to students.

- A mentoring program that would help students navigate the system of entering the industry.
- Sponsor Frat Chats at other industry meetings to provide opportunities for members to get to know each other.
- Sponsor a speaker at ICE.
- Provide a jobs board for members to post help wanted and jobs wanted.
- Create an online member profile directory.
- Develop a specific marketing about benefits of membership.
- Develop an ACE Prep Course to be taught by members.

A motion was made by Dale Baker (seconded by Dennis Judy) to adjourn the meeting. The motion carried. The meeting adjourned at 11:57 am

Andrea thanked JT Eaton for sponsoring the pastries and coffee.