



Pi Chi Omega

The Professional Pest Management Fraternity

**Pi Chi Omega
Board of Directors Meeting
Conference Call
January 8, 2017**

Members Present: Dale Baker, Judy Black, David Fincannon, Cassie Krejci, Tom Myers, Gene White

Call in: Brittany Campbell, Andrea Coron, Marie Knox, Kim Kelley-Tunis

Guests Present: Kristin Coron, Mark Sheperdigian

The meeting was called to order at 3:00 pm by Judy Black.

A motion was made by Dale Baker (seconded by Tom Myers) to approve the November 14, 2016 Pi Chi Omega Board Meeting minutes as written. The motion carried.

President's Report: Judy began the meeting that included some individuals onsite at the Purdue Pest Management Conference, and some Board members calling in through conference call, by testing the equipment then welcoming everyone. She briefly touched on work being accomplished by committees, including Karen Furguele and Gerry Wegners' work on the Awards committee and Cassie Krejci's work on the Facebook page and Twitter. In order to accommodate a requested early departure for David Fincannon, she kept comments brief and moved directly into New Business so that David's presentation to the Board could be addressed.

New Business

David Fincannon presented the Board with background information regarding the named scholarship programs and the Board discussed how best to proceed with these designated scholarship account funds. Dave recapped the original criteria defined in order for a fund to become a "named scholarship" as follows:

- For the creation of a named scholarship for 1 year - \$5,000 placed in the general fund
- For the creation of a named scholarship for 5 years, \$20,000 placed in the general fund
- For the scholarship to be maintained in perpetuity, the fund must reach \$50,000 within years of the creation of the scholarship.

Of the five named scholarship funds originally created, only the Frishman fund met the lowest threshold for a 1 year named scholarship. The Osmun fund was the next closest to meeting a threshold. However, documentation provided (Scholarship Email 2013) suggested that upon his passing a previous Board voted to approve a perpetual scholarship in the amount of \$3,000 be made annually in John Osmun's



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name. The Board also indicated that in some point in time (documentation not provided, but might be in October 17, 2012 Boston minutes) that a Founders Endowment Scholarship was created that would recognize the founders annually.

The Board decided the following:

- Since the Bertino (\$1,030) and Jackson (\$300) funds did not meet, or come close to meeting, the lowest threshold of \$5,000, the funds designated to these named scholarships would be rolled into the general scholarship funds and fundraising for these named scholarships would be terminated.
- The funds designated in the Osmun fund (\$3,000) would be rolled into the general scholarship funds and that following a previous Board's decision a scholarship win the amount of \$3,000 would be awarded annually in Osmun's name, in perpetuity.
- The sponsors of the Wright (\$3,000) and Frishman (\$17,913) named scholarship funds would be contacted and given the opportunity to raise enough funds to meet the various thresholds. If any of the thresholds are met by either of these two named funds, scholarships would be awarded accordingly to the defined criteria noted above. However, since Pi Chi Omega has awarded 3 scholarships in Frishman's name, only two additional scholarships would be awarded in his name if the \$20,000 threshold is met.

A motion was made by David Fincannon (seconded by Kim Kelley-Tunis) to move the funds designated to the Bertino, Jackson and Osmun be moved into the general scholarship fund. The motion carried.

A motion was made by David Fincannon (seconded by Dale Baker) to allow donations to the Austin Frishman fund to be added to the designated funds accumulated to date (\$17,913), in an effort to meet the \$20,000 threshold by the end of PestWorld 2017.

The motion was amended by Gene White (seconded by Tom Myers) to place a deadline to meet the \$20,000 threshold at October 27, 2017 (end of PestWorld 2017), and the deadline to meet the \$50,000 threshold at December 31, 2017. The motion carried.

Executive Director's Report:

Membership – as of January 6, 2017 our membership numbers were as follows:

Act 16 & 17 - 231

ASC 16 & 17 – 124

STU 16 & 17 – 10

Retired 16 & 17 – 32

Total: 397



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Finances – The staff reviewed the investment structure in QuickBooks with the CPA to ensure it is set up correctly. Also met with Mr. Duvall from WinTrust with the Finance committee to initiate the opening of the new investment account.

Newsletter – Published the 4th issue of the newsletter for the year – to be distributed at Purdue and electronically.

Purdue- Arranged for the events being held at Purdue and disseminated information about those events electronically. Prepared booth materials as well as the materials for the Membership Meeting, and shipped them to Purdue.

Committee Reports

Bylaws Committee: The recommended bylaw changes allowing the membership to approve nominations electronically throughout the year will be voted on at the membership meeting. Judy has three proxy votes in support of the amendment.

Finance Committee: In Tom Wright's absence, David Fincannon presented the financial reports.

2016 December Balance Sheet: As of December 31, 2016 Pi Chi Omega's total assets stood at \$207,634.83. At this same time in 2015 the total assets were \$205,985.11.

2016 December Profit & Loss vs Budget: The annual budget projects a negative net income of \$13,102.26. At this half-way point in the fiscal year, we are showing a positive net income of \$8,556.07.

Profit & Loss Budget Previous Year Comparison: This report allows the Board to compare where we are in terms of income and expenses compared to last year's income and expenses. At this time, Pi Chi Omega is outperforming 2015, except for items that we didn't budget for (for example: D&O Insurance) or items that realized an increased fee over last year (for example the management fee).

A motion was made by Dale Baker (seconded by Tom Myers) to approve the financials as presented. The motion carried.

Marketing & Website: Dale Baker indicated that he would be happy to grow the idea of a job board on the Pi Chi Omega website, but would like assistance in developing a plan before we promote it. Cassie updated the Board that Pi Chi Omega has a new Facebook page that is open to anyone interested in our mission in an effort to promote more interest in Pi Chi Omega. She'd like to see the page become more interactive with the website. The idea of the member profile platform was also discussed. An idea of offering ad space in the newsletter was also suggested. It was suggested that a list of Honorary and Lifetime members should be listed on the website. Judy recommended that the Board prioritize these ideas during the strategic planning meeting later this year.



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Membership Committee: The membership committee received and reviewed 8 nominations for the following individuals:

Active: Ed Vargo, Tim Husen, Sallam Mohamed and Holly Bear.

Associate: Phil Cooper

Student: Tony Hughes, Dallin Ashby and Johnalyn Gordon

A motion was made by Kim Kelley-Tunis (Seconded by Cassie Krejci) to approve the nominations as recommended by the membership committee and to present them to the membership for approval at the January 10, 2017 meeting.

Nominating Committee: During the membership meeting at PestWorld 2017 the next election cycle will elect: Dale Baker into the President's seat and Judy Black will move into the Immediate Past President seat. Kim reported that she will be working to seek out candidates for Treasurer, as Tom Wright will be vacating that position at the end of PestWorld 2017. Kim will also confirm that Eugene White is willing to be re-elected to the position of Secretary. There will also be two director seats to either re-elect or fill for Tom Myers and David Fincannon.

Scholarship Committee: Stephanie was not in attendance, but reported that the distribution of the scholarship application is underway and that the deadline to submit an application is March 15, 2017.

Awards Committee: no awards will be presented at the Purdue membership meeting. The committee is still collecting information and defining awards given, criteria for each award and selection process for each award. Karen and Gerry Wegner as trying to develop structure for the committee. A list of award recipients (perhaps including pictures) should be posted on the website.

Old Business

1. Strategic plan – Judy has extended an invitation for several facilitators to review the RFP that she, Dale and Kim developed and has had several discussions. The Board was surveyed about possible meeting locations, dates and other issues. She will keep the Board posted about further details.
2. 50 Year Book – idea was presented to seek corporate sponsor for the book. Dale will spearhead

A motion was made by Dale Baker (seconded by Tom Myers) to adjourn the meeting at 5:31. The motion carried.