



Pi Chi Omega

The Professional Pest Management Fraternity

**Pi Chi Omega
Board of Directors Meeting
Conference Call
November 14, 2016**

Members Present: Dale Baker, Judy Black, Brittany Campbell, Andrea Coron, David Fincannon, Marie Knox, Cassie Krejci, Tom Myers, Gene White, Tom Wright

Guests Present: Kristin Coron, Stephanie Hill, Karen Furgiuele, Mark Sheperdigian, Eric Smith

The meeting was called to order at 12:00 pm by Judy Black.

A motion was made by Tom Wright (seconded by Tom Myers) to approve the October 17, 2016 Pi Chi Omega Board Meeting minutes as written, with the addition of the specific dollar amounts to be added to the budget for the 50 Year Book and the Strategic Planning meeting. The motion carried.

President's Report: Judy thanked everyone who participated in the Board and Membership meetings at PestWorld. She felt like good discussions were held at both meetings.

Executive Director's Report:

Membership – Going into PestWorld, we had 369 members with 113 open invoices. Today, after approving the new members and picking up a few deactivated members, we have 389 members with only 57 open invoices.

Act 16 & 17 - 224

ASC 16 & 17 – 122

STU 16 & 17 – 12

Retired 16 & 17 – 31

Board – coordinated committee work between the Bylaws and Membership committees. Coordinated Board meeting and Board materials, including financials.

Finances – The staff prepared the year to date balance sheet and P & L budget vs. actual.

PestWorld – The staff participated in PestWorld with our booth in the foyer of the Education sessions. We were able to collect several membership payments as well as hand out a few new member packets after collecting their payments. In addition, we completed the board meeting and a very successful membership meeting with elections.



Pi Chi Omega

The Professional Pest Management Fraternity

Legal Counsel – Notified them that we'll be holding on making a change until we've done a strategic plan.

50-year book – we have two confirmed silver sponsors; we will promote the opportunity to support the book in the next issue of *Pi Chi Omega News* and will list all current sponsors. Dale suggested promoting it (again) electronically through Benchmark and on our Facebook page. PMP Magazine will be placing a complimentary, full page ad about the 50-Year Book and sponsorship opportunity.

Committee Reports

Bylaws Committee: Eric reviewed the Bylaws and denoted his recommended changes on the draft document provided in the Board packet. Some changes are typographical, but changes mostly centered upon weaving the new membership approval process into the Bylaws. The changes include allowing for voting methods outside of an in-person membership meeting (electronic/mail) and increasing the number of times a year membership will vote on nominations. As changes were made, the effects upon the current Bylaws were noted and amended as appropriate. Andrea provided some suggestions for separating policies and procedures from the governing document, as well as amending the voting thresholds to be more consistent among the different types of voting. Tom Wright raised the issue of freshening the language in the Bylaws, but suggested that these over-arching changes might wait until after the strategic planning session is held.

Eric also called for additional members to serve on the Bylaws committee. Andrea Coron and Gene White will both serve on the committee.

Finance Committee: Tom Wright indicated that the next priority for the committee will be to work with Mr. Duval, our investment advisor, on moving the various investment funds into one investment vehicle per the investment strategy outlined in the investment policy. The Balance sheet stands at \$210,851 and the Profit & Loss vs. Actual shows a net income of \$11,050.91. Board directed staff to provide financials available on Google Drive or Drop Box.

A motion was made by Dale Baker (seconded by Tom Myers) to approve the financials as presented. The motion carried.

Marketing & Website: Dale Baker asked for any new content for the website to be forwarded to him and he'd have the changes made. He also noted that the Facebook page should be better managed.

Nominating Committee: No report

Scholarship Committee: No report



Pi Chi Omega

The Professional Pest Management Fraternity

Awards Committee: Karen reported that she had not received any of the background information on awards or expectation for future awards. Mark Sheperdigian and Gerry Wegner will work with Karen to create a spreadsheet capturing the historical information on awards, and create a proposal moving forward that will define which awards to award annually, where they will be presented, how nominations and recipient selections will be made.

Old Business

1. Moving forward on strategic plan – the Board discussed potential facilitators to assist Pi Chi Omega with conducting the strategic planning session. The names of several candidates were proffered and the Board discussed how to select a facilitator. Judy recommended that she, Kim Kelley-Tunis as Immediate Past President and Dale Baker as President-Elect will write goals and objectives for the strategic planning session to share with the Board, that can then be used to invite potential facilitators to respond to Pi Chi Omega with how they can help us meet those goals. The Board would like to hold the session in conjunction with the Purdue meeting if possible, otherwise an alternate meeting place will be discussed.

New Business

1. Events at Purdue Pest Management Conference
 - a. Board Meeting – afternoon of Sunday, January 8th with the possibility of this being a full day or day and ½ if we do the strategic planning.
 - b. Hospitality Suite – Monday, January 9th
 - c. Membership Meeting – evening of Tuesday, January 10th

A motion was made by Tom Wright (seconded by David Fincannon) to adjourn the meeting at 1:46. The motion carried.



Pi Chi Omega

The Professional Pest Management Fraternity